

Job Description

Title:	Assistant Collections Officer –SMEs	Group:	Inland Revenue Service
Unit:	Collections and Enforcement		
Reports to:	Principal Collections Officer –SMEs	Position code:	RE002457
Salary grade:	A6	Date:	September 2021

1. About the Collections and Enforcement division:

The primary function of this division is to collect outstanding tax debt and overdue returns from a wide range of customers, applying penalties and taking enforcement action where necessary. The debt and returns collection process involves both reactive and proactive contact with customers. Through this contact, the division also plays a role in educating customers and influencing their behaviour in order to increase voluntary compliance and reduce debt.

2. Position purpose – an overview of what you're here to do:

The primary responsibilities of this position are to collect outstanding returns and revenue from customers within a dedicated segment, either 'Large Enterprises' or 'Small and Medium Enterprises', and to participate in operational planning and reporting.

3. Duties and responsibilities – a summary of what we expect you to achieve:

Job-specific duties and accountabilities – things specific to this job:

Proactive case management:

- Proactively manage allocated cases to ensure completion of work and targets are met
- Provide information to assist with customers' understanding and future compliance
- Complete follow-up activities as required
- Use relationship skills to influence future return filing and payment compliance
- Assist other Officers to control, check and keep up to date debit lists, debt books and other records, as required.

Collections:

- Issue reminder notices
- Negotiate the filing of returns and payment of outstanding tax including liaison with any professional representatives or third parties – e.g. tax agents, accountants etc.
- Recommend to the Principal Officer submissions for relief from payment up to delegated levels of authority
- Escalate more complex and/or persistently non-compliant customers via the Principal Officer Recovery and Enforcement team for enforcement action, as appropriate.

Provision of integrated services across Inland Revenue:

- Liaise with Audit and Investigations, and Taxpayer Services as required to ensure the provision of seamless customer service, the sharing of information and an increase in voluntary compliance amongst customers within the allocated segment, e.g. LEs or SMEs.

Other tasks:

- Complete other Ministry-related tasks, assignments and projects as requested on an ad hoc basis that are within the incumbent's capabilities.

4. Person specification – what the ideal person for the role looks like:

To be effective in achieving the objectives and expectations described above, incumbents in this position will need to demonstrate the following knowledge, skills and experiences:

Merit	Job Competencies	Descriptors
Skills & Abilities	<ol style="list-style-type: none"> 1. Customer Service and Interpersonal Skills 2. Communication Skills 3. Time Management skills 	<ol style="list-style-type: none"> i. Able to provide prompt and effective service to taxpayers. ii. Communicates clearly in written and verbal. iii. Ability to use time effectively especially during busy time.
Personal Attributes	<ol style="list-style-type: none"> 1. Commitment and Personal Drive 2. Team work 3. Integrity 	<ol style="list-style-type: none"> i. Ability to motivate other co-workers to jointly deliver excellent results. ii. Active team members who can work as part of a team, establish and maintain good relationships with both internal and external taxpayers of the Ministry. iii. Acts with integrity at all times.
Experience	<ol style="list-style-type: none"> 1. Experience, knowledge and Past Work Performance 	<ol style="list-style-type: none"> i. At least 1 year relevant working experience.
Qualification	Formal Qualification	<ol style="list-style-type: none"> I. Relevant Cert. qualification in Accounting

Generic accountabilities – things expected of all people at the Ministry:

Personal capability:

- Actively participate in the Ministry's ongoing training, development and performance planning and appraisal processes.

Planning:

- Actively participate in planning own work programme, e.g. daily, weekly, monthly, etc.
- Provide input as required into team, divisional and/or Ministry planning.

Ministry policies and practices:

- Meet the obligations of all Ministry employees via compliance with the Ministry's business policies and practices including the Code of Conduct.
- Understand the legislation, regulations and other technical frameworks that the Ministry upholds, protects and operates within.

Health and safety:

- Follow and support work practices that are safe and promote personal wellbeing.



Organisational values:

In your day to day work at the Ministry, we expect you to uphold and reflect our organisational values:

Integrity: At all times we are professional and display utmost integrity, by acting with:	
<u>Honesty</u>	<ul style="list-style-type: none"> We act honestly, are truthful and abide by the laws of Samoa. We are trustworthy in everything we do.
<u>Impartiality</u>	<ul style="list-style-type: none"> We provide impartial advice, act without fear or favour, and make decisions on their merits.
<u>Transparency</u>	<ul style="list-style-type: none"> We take actions and make decisions in an open way.
<u>Accountability</u>	<ul style="list-style-type: none"> We are able to explain the reason for actions taken, and take responsibility for those actions. We act with courage in pursuit of the best possible outcomes for the community and the Government.
Service commitment	<ul style="list-style-type: none"> We serve the people well through faithful service to the Government. We are proud to deliver service to the community. We willingly accept the responsibility of helping to keep Samoa safe, secure and prosperous, and are dedicated to working as 'One Service' to achieve that.
Respect	<ul style="list-style-type: none"> We invest in our staff and support each other to lead fulfilling and enjoyable careers. We treat the people, the Government and our colleagues with respect and courtesy. We are fair and just and always act with respect for the law and for the rights of others.
Working together	<ul style="list-style-type: none"> We use teamwork and cooperation to achieve results together We value the views and contributions of others and actively seek to engage and collaborate for the benefit of Samoa.
Efficiency and effectiveness	<ul style="list-style-type: none"> We achieve good results for Samoa in an economical way. We are open to new ideas and technologies, responsive to changing needs, and innovative in the way we respond. We work with energy and enthusiasm to produce the best possible outcomes for the community.

Core organisational competencies:

The Ministry's five core competencies are an important part of improving the way we do business through the way we manage ourselves and our work, and the way we contribute to the team. They support our organisational values, and are also required for the Ministry to achieve its vision and strategic direction.

1 – Customer focus: Designing and delivering quality products and services that meet the needs of the Government and the people of Samoa.	2 – Achievement focus: Successfully achieving results, identifying improvements and taking a flexible approach to work.	3 – Analysis and decision making: Making effective and timely decisions based on consideration of the facts and alternatives.	4 – Communication and teamwork: Encouraging open, honest and effective communication, and work collaboratively with others.	5 – Self development and work management: Taking responsibility for managing your workload and your development, and being responsive to business changes.
Project a positive public image for Ministry.	Achieve the agreed outputs or results within the determined quality standards.	Reflect the Ministry's values in how problems are approached and decisions are made – be impartial and transparent.	Treat people with respect and courtesy recognising their needs and views.	Act with integrity at all times.
Work with energy and enthusiasm to achieve the best results for our customers.	Apply drive, energy and enthusiasm for getting the job done.	Make effective and timely decisions based on consideration of the facts and alternatives available.	Deal with people in an honest and straight forward manner.	Reinforce the Ministry's values through leading by example in actions and words.
Uphold the Service Charter.			Accurately and clearly convey timely information and ideas, using a style and manner of	Take personal responsibility for own development, setting challenging development goals.
Respond to the needs of	Take personal responsibility for making things happen			





Working together for a Secure and Prosperous Samoa

<p>internal and external customers and take responsibility for ensuring follow up action.</p> <p>Provide a professional, quality service such that:</p> <ul style="list-style-type: none"> The right information is given the first time All commitments of action are met All acts and tasks are conducted to a high standard Appropriate questions are asked to identify concerns and underlying problems Issues are escalated at the appropriate time Information is treated as confidential. <p>Tailor the service provided to appropriately meet the diverse needs of customers.</p> <p>Encourage and recommend on customer feedback and suggestions for improvement to Ministry's services and products.</p> <p>Identify better ways of doing things to provide continuously improving customer service.</p> <p>Proactively and responsively manage relationships with key customer groups.</p>	<p>and for achieving the targets set for you.</p> <p>Show commitment to improving results, identifying and developing opportunities for improving systems and processes and encourage others to do the same.</p> <p>Understand the processes needed to do the job effectively and why these processes are used to achieve the desired results.</p> <p>Demonstrate flexibility and adaptability in approach to work.</p> <p>Adopt a positive approach to change and be prepared to develop and try new ways of doing things.</p>	<p>Analyse problems from different points of view.</p> <p>Consult with others in making decisions whenever appropriate.</p> <p>Accept responsibility for own decisions.</p> <p>Make sense of large amounts of information, getting to the heart of the problem quickly.</p> <p>Consider and understand the implication of decisions made on the Ministry, both internally and externally.</p> <p>All decisions are consistent with and support broader organisational goals, legislative requirements and departmental policies.</p> <p>Develop and explain the reasoning behind judgements, conclusions and decisions.</p> <p>Step back and reflect on the environment, drawing conclusions from what you see.</p>	<p>presentation which meets the diverse needs of the audience.</p> <p>Establish, build and maintain relationships and networks both internally and externally.</p> <p>Present effective arguments to influence others and achieve negotiated solutions.</p> <p>Anticipate and prepare for other people's reactions to communications.</p> <p>Demonstrate active listening skills (e.g. paraphrasing, attentive, receptive).</p> <p>Provide timely, honest and constructive feedback to others, both formally and informally.</p> <p>Challenge unacceptable behaviour.</p> <p>Work cooperatively with others to ensure common goals are achieved.</p> <p>Contribute to creating a motivated environment where goals can be achieved.</p>	<p>Grow, maintain and demonstrate the functional and technical knowledge and skills required to deliver quality outcomes in the job.</p> <p>Actively seek and take advantage of a wide range of learning opportunities, as available.</p> <p>Seek feedback on own performance, accepting constructive criticism without becoming defensive.</p> <p>Acknowledge mistakes, and learn from them, so that they are not repeated.</p> <p>Address areas of personal effectiveness that have been identified through feedback, demonstrating personal awareness of behaviours and attitudes.</p> <p>Maintain a current knowledge of practices, trends and important information relevant to own area of work, both from inside and outside the Ministry.</p>
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